

Stelio DeRocco

51 Fred Jeschke Drive, Lac Du Bonnet MB R0E 1A0

LEADERSHIP

- **Coaching Professional** with over 30 years of successfully leading national and international teams.
- **Skilled Mentor** with 20+ years experience and a strong track record of building and coaching high performing teams and programs who are focused on common outcomes and exceed goals and objectives.
- **Team Leader** with proven expertise in team building and general management to create a highly functional, high performing team.
- **Seasoned Manager** with experience in recruiting, coaching, leading, mentoring staff in multiple organizations, as well as leading in the development of multi-million dollar budgets.

Competencies:

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| ■ Coaching & Mentoring | ■ Technical knowledge |
| ■ Management & Evaluation | ■ Marketing & |
| ■ Team Building | ■ Communication |
| ■ Asses-Engage-Develop-Transition | ■ Customer Service & |
| | ■ Business Development |
| | ■ Motivational Speaker |

ACHIEVEMENTS

- Attended the Olympic games in 1992 and again in 2000 as a coach with the Australian men's Volleyball team and placed in one of the highest seedings in the programs history.
- Played and coached at the world championship in volleyball in 1978, 1998 and 2002.
- 2nd place finish Norceca Volleyball Championships.
- Medal in 2 Pan America Games and 2 Americas Cups.
- Lead Australia through a world league cycle, World cup, and one grand champions tournament.
- Participated and Medal at 2 Asian Championships with team Australia
- Western Canada Games gold medal as Head Coach for Team Manitoba
- Winner of 2 European CEV Cup championships in the Men's Italian division 1 league
- Winner of the Women's Italian A2 division league championships.
- Bronze Medal at the CEV Challenge cup in Izmir, Turkey
- Three (3) Romanian Cup and two (2) Romanian League Championships Trophies
- Member of the Canadian Mens national volleyball team from 1977-1980/ 1984-1985
- Played as professional in the Italian Division 1 Men's league from 1980 - 1988 and won the Italian cup in 1983, Italian A1 championships in 1984/1985, European cup of cup champions in 1986 and named best male player in the Italian league in 1985

SPORTS EMPLOYMENT HISTORY

HEAD COACH UNITED VOLLEYS, FRANKFURT, GERMANY 2018-2020

SUCCESSFULLY QUALIFIED FOR CHAMPIONS LEAGUE GROUP PHASE

HEAD COACH MKS BEDZIN – Polish Division 1 PlusLiga 2016 – 2018

- In the first season as taking over as head coach accomplished a .600-win record
- Assisted in developing a 2 and 5-year business framework and budget for the directors of the sporting club and organization.
- Implemented new strength and conditioning programs as well as managed training schedules for injury prevention and athlete rehabilitation to have optimal athlete performance.

- Active leader in developing marketing and promotional initiatives and strategies for the organization within Plusliga and the business community.

HEAD COACH AL SHABAB – Dubai, AUE 2013 – 2015

- Successfully lead the team to back to back championship seasons which including winning two prestigious president's cups, a Zayed cup and super cup.
- Responsible for heading and implementing the leadership training program within the Al Shabab sports club. The project required identifying training and development opportunities for coaches and providing leadership recommendations to several different teams within the sports club.
- Created half a million-dollar pre-season training budget from taking small portions of carry over funds from the previous year's financial plan and supplementing it via outside sponsorships and monetary support
- Was an implementation contributor to re vamping the strength and condition programs for the volleyball program, which also included amending training schedules for high performance.

HEAD COACH OF CVM TOMIS CONSTANTA – Romania 2007 – 2010

- Responsible for leading the Men's volleyball team to three (3) consecutive years of championships
- In addition to coaching, I also took on a senior role within the club with the responsibility to generate external financial support and increase revenue via tickets sales through the promotion of the volleyball team in order to supplement our budget for CEV cup and Champions league.
- Acted as a coaching advisor to younger coaching professionals embedded within their national team program.

HEAD COACH OF TONNO CALIPPO OF VIBO VALENTIA – Italy, A1 division 2006- 2007

- Established the athlete transition program for the junior athletes as they made their next step towards professional careers in Europe.

HEAD COACH OF TEAM CANADA MEN'S VOLLEYBALL 2000- 2006

- As the head coach I was responsible for managing daily team and program needs, which included budget coordinating and competition planning
- Implemented and oversaw athlete develop programs. This included the starting of a full time training center program which many CIS and up and coming Canadian athletes now partake in.
- Lead and organized coaching development workshops for many CIS and college coaches to educated them on national team training philosophies as well as international training techniques and tactics.
- Acted as an ambassador for volleyball Canada at the local, provincial and national level. This included attending and speaking at various college and CIS events and championships as well as at the government level to further enhance the sport of volleyball in Canada.
- Overlooked the development of the youth, Junior and FISU games national teams
- Responsible for establishing the A2 or Senior B National men's volleyball team program for up and coming international quality athletes to train and progress as professionals.
- Key consultant to the development of the Long Term Athlete Development Model, which has now been implemented throughout the Canadian Sporting System
- Directed a professional team of sports science and sports medicine personnel who were assigned to assist with the performance of our athletic team members.

HEAD COACH OF TEAM AUSTRALIA MEN'S VOLLEYBALL 1996- 2000

- Improved ranking from 27th to 8th place Finish in Sydney Olympic Games
- Became a number 2 team in Asian Zone.
- Helped several players secure Professional Contracts in Europe

- Involved in the creation of National Volleyball League
- Responsible for daily management of team needs, working closely with Team Manager and High-Performance enhancement team.

HEAD COACH GABECA MONTICHIARI – Italy , Division 1 Mens

1990- 1995

- Winners of 2 European Cev Cups (90-91) (91-92 seasons)
- Ranked in top 8 of Italian League
- Secured many high level Foreign professional players

HEAD COACH TEAM MANITOBA , Western Canada Games

1988-1989

Gold Medal Winners

Alternative Employment History

LEADERSHIP CONSULTANT 2012

Independent consultant working with such organization as YMCA-YWCA, Manitoba Liquor Control Commission, and the Downtown Biz.

- Developed programs and motivational workshops tailored to the needs of each organization's particular staffing needs and structures.
- Orientation, communication and developing High Performance Teams.
- Improved productivity and customer service through directed leadership development
- Presented a Peer to Boss for MLCC. Focusing on succession planning, steps needed to be a good Manager/Leader.
- Developing your Team for the downtown Biz group. Raised awareness of what it takes to work within in a team.
- Effective Leadership = Great Team
- How to be the best at what you do.

MANITOBA LOTTERIES CORPORATION

2011 – 2012

Leadership Coach

Leadership coach working with all aspects of leadership in the organization from front line to senior managers to provide one on one leadership coaching and development.

- Coached and mentored over 50 individual staff members to improved productivity, communication and strengthening the working relationships.
- Created one hour sessions for one on one meetings. All tailored to asking powerful questions.
- Worked very closely with senior management. Focusing on improving and building the skills needed in respective roles and responsibilities.
- Greater initiatives were developed to help build on personal abilities and talents.
- Improved accountability, time management, self-esteem, delegation, along with personal and professional aspirations.
- Implemented tasks and assignments for staff to prepare.
- Open Lines of communication and Trust developed.
- Developed leadership training tailored to meet unique individual and multi-departmental needs.
- Built a compelling view of organizational direction and engaged and motivated others towards a common goal.
- Initiated and kept up liaisons with multiple departments. Led the discussion during the employee review process.
- Assist in Succession Planning

EDUCATION & PROFESSIONAL DEVELOPMENT

Certified Professional Coach – Fowler Wainwright International Institute of Professional Coaching, 2010

Level 4 Coach – National Coaching Program of Canada

Level 2 Sports Management Course, Australia, 1998

ADKAR (Prosci) Change Management Course, 2011

Interpersonal Wellness Systems Coaching Course, 2011

Radio & Television (9 Month Course) completed.